

Attendance:

In Person: Harry Farmer, Donna Sams, Olivia Carchia, Misti Acosta, Christine Morris, Renee King, Vickey Goff, Kenneth Stevens, Mary Simms, Melissa Sadler, Scott Sadler, Andrea Watson

TEAMS (Virtual): Rich Morris, Karey Gray

1. Call to Order/Approve Minutes
 - a. Minutes were posted from the end of last Season. Motion approved and second to approve
2. Treasurer's Report
 - a. Handed out the spreadsheet -Olivia can email if anyone needs it
 - b. 36 students paid band fees which equals about 5,324. Some People paid in installments. This is close to the amount from last yer.
 - c. There have been some donations that have come through. Kroger Card money was \$300 and the Food Concessions from the July Sale was \$700
 - d. Expenses- spent more money on meals at band camp this year because the kids didn't get the free meals. Spent some money on paint, binders and for a shade canopy. Bought some big tubs to store some of the uniforms, and some uniform cleanings. Registration fees for the competitions have been paid. The arrangement for the show will hopefully be reimbursed by the school. There will be more payments to some of the staff that helped during band camp and a flat fee for the choreographer. There were some yearly fees paid.
3. Fundraising
 - a. Toy Show Fundraiser
 - i. The last toy show went well. The next toy show is on September 6th. A few parents will get together one night next week to finalize the menu- what is needed and what we have. The needs will go up on the sign up genius. The kids are doing a great job volunteering with this. It is a great way for the kids to be involved. Mary got the schedule for next year, will discuss the dates for next year. However, Mary can serve as the go between. We are not doing the toy shows in October and November due to the competition shows. We have VA concessions on 9-6.
 - b. Show Sponsorships
 - i. First show/football game is on the 29th. There is at least one sponsor for this date. Misti has spoken to a few businesses and will go out. Misti will talk to Hensen Reality and see what show /football game they want to do.
 - c. VT Beer Concessions
 - i. Donna has 10 people that have volunteered to work the beer concessions. There is only one game that interferes with the scheduled competitions. Donna has been working with the group that has volunteered and this has been helpful. If anyone else wants to

volunteer please let Donna know because there is a training. Mr. Farmer and Mr. Saunders need to give information to sign up. The first game is on September 6th. We had to have 3 leaders- Misti, Donna and Christie. The three leaders will go to VA tech on Friday the 29th to do an in person meeting, there has to be a group leader for every sale. Donna has a sign up genius to sign up for whatever game people want to work.

If you are now interested you need to let Donna know at least 3 weeks prior to the game so that all of the paperwork done to be a volunteer. We can have a donation jar for the games to get donations. There is a dress code for the games. Volunteers can wear band shirt and pants.

d. Raffle

- i. If businesses cannot afford to sponsor a show, Misti will give the option to donate a service or merchandise. How will we sale raffle tickets? Misti will get a big role of raffle tickets and we will sell these for a dollar a piece. Discussion about raffle being at the last football game or concert. Decision was made to do the raffle at the first concert.

e. Swag Sales (shirts, bracelets, hats)

- i. We need an update on Swag-what do we need to order more of? Will need to put an order in. Need to know how many to order? Get these ordered so we can be ready for the games
- ii. Show shirts- they have been purchased. They are being printed and should be in next week. The shirt will have a design of the heist. It is a black and gold shirt, and on the back is the names of the kids. We can always make another order- Mr. Farmer made an order for 70-75 shirts. Can we do a QR Code on the back of the shirt for donations? Mr. Farmer will find out the policies.
- iii. The Radford Regiment shirts are 10-11 dollars, the show shirts will be about \$15.
- iv. We need to do an order form for the parents. Scott made a suggestion to downgrade to go with a lighter t-shirt, less cost and get more out of it. A thinner shirt could save \$.60 cents.
- v. We would go through Greenhouse for shirts for swag to sell. Misti will contact them.
- vi. Will do a Google Form for the show shirts- Christie will email Mr. Saunders about the Google Form, this will be emailed out to parents and posted on Slack. The kids shirts will be delivered next week. It would take 2 weeks for an order of show shirts. Will also order additional shirts to sell at
- vii. QR code on parents shirts- Please support our kids- Mr. Farmer will ask the school system about a QR Code on the back of the shirts, what is the policy on the kids names on the back before we have them on the shirts. Possibly move away from the kids names on the back.

- f. Donut Sales
 - i. Donut sales make about \$400 each game, sold them 2 times last year. The donuts come from Krispie Kreme in Roanoke. The person has to go up the day of the game to get the donuts. Does Duncan have a resale program for selling donuts? The order has to be in by Wednesday- Dean works in Roanoke- could possibly pick them up. Someone would need to bring them out to the car for him. Karey said they could help with this as needed. He gets off at 4 on Friday, he could possibly go straight there to pick them up. The games would be 9-26 and 10-10.
 - g. Letter Writing
 - i. Did this in October/November last year. Donna will set a date for this, Week of November 3rd-Donna will send out a date for people to help this information out. Donna can delegate out tasks to the boosters. Stuff envelopes at the first booster meeting in November- one hour before.
 - h. Pie Sales at Thanksgiving. Mr. Farmer discussed this idea. This is a traditional fundraiser. They are more expensive than the grocery store. \$18-\$20 a pie, but the band would get 40% of the money. Name a date for them to deliver the pies, deliver either the Friday or Monday before Thanksgiving. People would need to pick up on the pick up day. Mr. Farmer will check on this. Mr. Farmer will let us know by the 8th of September for this. Could sell at games or local businesses.
4. Committee Reports
- a. Updates from Food Committee
 - i. Donna will sign up the Sign up Genius for the game meals. Set up another one for competitions. Question about the Bristol-do the state assessment, then have to leave the stadium, then allowed back in for the actual competition. There is a city park close by- the kids can get out and do a picnic lunch. Either pre-order from fast food or have picnic. Discuss this at the next meeting. Christie sent out the schedule for food.
 - ii. Call time for games- was 530, set up at 5 and feed at 510. Angelina will check to see if we can eat in the cafeteria. Mr. Farmer said this will stay the same.
 - iii. Mr. Farmer will email the time for food in his weekly email
 - b. Updates from Uniform Committee
 - i. Karey and Vicky will coordinate the uniforms.
 - ii. All Uniforms have not been returned. Mr. Farmer will let the kids know that they need to bring uniforms back.
 - iii. Senior pictures idea. Take pictures of upcoming Seniors before they turn in uniforms this year.
5. Band Director's Report- Harry Farmer

- a. Have had a wonderful month and a half with the transition. Have gotten to know the kids really well. They have taken to Mr. Farmer really well. The kids have done really well. The Seniors have done a great job setting the tone. They have business from day 1. There have been zero issues. There have been some bumps figuring out where things are being new. School money paid for the show shirts. Kids should wear under uniform so that they can be identified anywhere. Drill and music reimbursement has been approved by the city and reimbursement should come in about a week.
- b. Paying staff- should pay the college age kids first- next week. Mr. Farmer has calendars posted to pay the college kids so the hours can be better tracked.
- c. Color Guard- this person wants a flat fee.
- d. Princeton Competition- it was very early, might not have been ready. Might not do well in the competition. There is money involved for the West Virginia bands so it is hard for VA bands to do well.
- e. Registered for 3 of the competitions
- f. The show is progressing really well. There are a few more things that need to be ordered. We have the backdrops, but we need something to put on them. Possibly need a city scape to go on a piece of vinyl or fabric, put this on 6 of the PCP pipes. Right on the 50- will be a 10 feet wide and 8 feet high, this will cover the old podium with a big diamond, and the color guard will steal this. Possibly a black piece of felt that can be purchased. This will hide the drumline and the diamond. This will be like a museum display. On 4, they will be turned around and look like museum walls. Possibly some famous paintings. One color guard will try to steal the Mona Lisa.
- g. The quote for the backdrops-\$1100 total with shipping and everything. If we go with Vinyl we need to consider the wind. Vinyl will zip tie, if we got fabric this will go over the stands. Mr. Farmer will see how much the fabric will be. Color Guard uniforms, flags, etc. should be cheap. From the time Mr. Farmer says to print, to approve it is 2 -3 weeks to get them.
- h. Everyone is ok with the paying for the show backgrounds. The maximum would be \$1500.
- i. Possibly do black sheets to put on the middle piece.
- j. Mr. Farmer will send a weekly email. He puts the same letter in Google Classroom with the same email and schedule.
- k. The tower- there is no crank handle for the orange tower. Scott will take a look at this. Mr. Farmer will ask George about the crank for the tower or other options.
- l. Uniforms- trouble getting uniforms back. Mr. Farmer would rather the uniforms not go home ever, know where they are. Hand to uniform mom and dad before they leave. The uniforms are in the lobby of the auditorium where the box office is.
- m. The band at Belle Heth is going well. 28 kids total in the program right now. This will be permanent there. When they come to Dalton would they be able

to come to Marching- no they are too young. Would like eventually for kids to have started band in 6th grade. The school board bought supplies.

- n. Website- Mr. Saunders needs to do these updates.
- o. Would like to pay Mr. Saunders more than the \$15 dollars an hour. Pay him a quarterly rate rather than an hourly rate. Mr Farmer will come up with a cost.

6. Booster Members/Parents Q&A

- a. Uniforms -Will assist with fittings this week
- b. Liquid Death- we do not need more of this. We have a room full and Food Lion will be donating more water. We are good on water for now.

7. Closing Comments

- a. We might not have enough garment bags. Let Melissa S. know if we do not.
- b. Next Meeting will be September 8th.
- c. Trucks- Started getting them from Enterprise last year. They are the only place that will rent a lift truck. Then we use one other trailer. Need to think of Square footage. We had ACE students last year that would assist with loading the trucks and unloading the trucks.
- d. The estimate of the truck-they require a credit card, a parent has to do this. Ken gave Cathy the receipts at the end. It must be a credit car. Not a bank card. Need to figure out the load and unload situation.
- e. Mr. Farmer can contact the Community College about the ACE students to assist.

8. Adjournment